

REQUEST FOR PROPOSALS (RFP)

50-Year Capital & Financial Modeling Services



Southeast Louisiana Flood Protection Authority - East

New Orleans, Orleans Parish, Louisiana

Issue Date: June 5, 2026

Proposals Due: July 15, 2026, at 4:00 PM (Central)

Single Point of Contact:

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1. INTRODUCTION

The Southeast Louisiana Flood Protection Authority – East (“Authority” or “FPA-East”), a political subdivision of the State of Louisiana, is soliciting proposals from qualified firms to provide professional consulting services for development of an integrated 50-year capital and financial model and optional Strategic Plan development services.

The Authority seeks a multidisciplinary consultant team capable of integrating infrastructure planning, financial forecasting, operational considerations, workforce implications, and long-range resilience planning into a unified decision-support framework.

The intent of this procurement is to establish a data-driven planning framework that supports long-term strategic decision-making related to:

- Infrastructure sustainability
- Levee system improvements
- Major maintenance and dewatering requirements
- Financial capacity and reserve planning
- Operational sustainability
- Workforce and organizational planning
- Long-range capital prioritization
- Risk management and resilience planning

The Authority reserves the right to award all phases, portions of phases, or no portions of this solicitation.

2. BACKGROUND

The Authority is responsible for regional flood protection across Orleans, Jefferson, and St. Bernard Parishes through oversight of multiple levee districts and associated flood protection infrastructure.

The Authority currently maintains substantial baseline datasets, including:

- Lifecycle cost models
- Project inventories
- Capital planning information
- Reserve and investment data
- Millage revenue projections
- Asset condition information
- Maintenance data

- Organizational and workforce information

The Authority intends to leverage existing information and avoid duplication of prior analytical work wherever practical.

3. PROCUREMENT OBJECTIVES

The objectives of this procurement include:

- Development of a transparent, maintainable, and transferable long-range financial model
 - Integration of infrastructure, operational, and financial planning
 - Identification of long-term funding gaps and financial pressures
 - Support for long-range strategic decision-making
 - Development of strategic planning recommendations
 - Creation of executive-level decision-support tools
 - Establishment of a sustainable framework for future updates and recalibration
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4. PHASED ENGAGEMENT STRUCTURE

Phase 1 – Capital & Financial Modeling (Required)

The selected consultant shall develop a 50-year integrated capital and financial model.

Estimated Duration: 3–5 Months

Phase 2 – Strategic Plan Development (Optional)

The selected consultant may support development of a Strategic Plan informed by the outputs developed during Phase 1.

Estimated Duration: Additional 2–3 Months

The Authority reserves the right to:

- Exercise all or part of Phase 2
 - Negotiate modifications to scope
 - Issue separate task orders
 - Not proceed with optional services
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5. SCOPE OF SERVICES

5.1 Financial Modeling & Capital Planning

The selected consultant shall develop a 50-year integrated capital and financial model incorporating:

Infrastructure Considerations

- Levee lifts
- Major maintenance
- Dewatering systems
- PCCP systems
- Critical infrastructure systems
- Asset replacement cycles
- Deferred maintenance impacts

Financial Inputs

- Millage revenue projections
- Reserve balances
- Investment assumptions
- Debt capacity considerations
- Incorporation of applicable assumptions, projections, and planning data from the U.S. Army Corps of Engineers (USACE) Lake Pontchartrain and Vicinity General Reevaluation Report (GRR)

Model Outputs

- Annual capital projections
- Long-range funding requirements
- Funding gap identification
- Reserve depletion analysis
- Cash flow projections
- Scenario analysis
- Sensitivity analysis
- Financial sustainability indicators

5.2 Gap & Risk Analysis

The consultant shall compare projected infrastructure, operational, and capital needs to available financial resources and identify long-term funding gaps, financial pressures, and risks affecting the Authority's long-range sustainability.

The analysis shall:

- Compare projected needs to anticipated available resources
 - Identify timing of long-term financial pressures
 - Evaluate risks impacting financial and operational sustainability
 - Identify assumptions or dependencies that materially affect long-range projections
 - Highlight areas requiring strategic prioritization or future policy consideration
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5.3 Scenario & Sensitivity Analysis

The consultant shall develop multiple planning scenarios including:

- Baseline scenario
 - Conservative scenario
 - Optimistic scenario
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5.4 Data Governance & Validation

The consultant shall:

- Validate existing Authority datasets
 - Identify data gaps and inconsistencies
 - Document assumptions
 - Establish version control procedures
 - Develop transparent calculation methodologies
 - Provide data governance recommendations
 - Ensure long-term maintainability of the model
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5.5 GIS & Dashboard Integration Considerations

The consultant shall describe:

- GIS compatibility capabilities
 - Data visualization approaches
 - Dashboard integration opportunities
 - Spatial planning integration capabilities
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5.6 Model Transferability & Ownership

The final model must:

- Be fully transferable to the Authority
- Include editable/native files
- Include all formulas and assumptions
- Not require proprietary restrictions limiting Authority use
- Include documentation and training materials
- Be maintainable by Authority staff or future consultants

All work products shall become property of the Authority.

5.7 Strategic Plan Development (Optional Phase 2)

If authorized, the consultant shall:

- Develop a Strategic Planning framework
 - Facilitate executive workshops
 - Support Board workshops
 - Develop strategic priorities and implementation recommendations
 - Prepare executive summaries
 - Develop board-level presentation materials
 - Prepare final Strategic Plan documentation
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6. PROJECT MANAGEMENT REQUIREMENTS

6.1 CPM Schedule Coordination & Project Controls

The Authority intends to actively manage this engagement through its designated Senior Project Manager serving as the Owner's Representative.

The selected consultant shall coordinate closely with the Authority's Senior Project Manager and designated scheduling support personnel to collaboratively develop, maintain, and update a resource-loaded Critical Path Method (CPM) schedule for the engagement.

The Authority intends for the CPM schedule to function as a joint project controls tool used to:

- Monitor milestone progress
- Track critical dependencies
- Identify schedule risks
- Monitor budget and schedule variances
- Support executive reporting and decision-making

- Maintain accountability for deliverables and review periods

The selected consultant shall:

- Participate in regularly scheduled schedule review meetings
- Provide schedule updates, status information, and progress metrics necessary to maintain the CPM schedule
- Identify emerging risks, delays, or constraints affecting project delivery

The Authority anticipates maintaining and updating the CPM schedule on at least a bi-weekly basis throughout the engagement.

6.2 Monthly Executive Reporting

The selected consultant shall provide monthly executive reporting including:

- Project status summary
 - Progress against milestones
 - Risk register updates
 - Action item tracking
 - Schedule variance reporting
 - Decision log updates
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6.3 Governance & Coordination

The selected consultant shall coordinate with:

- Executive leadership
- Finance
- Engineering
- Operations
- Maintenance
- Other designated stakeholders

The Authority may establish:

- Executive Steering Committee
 - Technical Working Groups
 - Board update meetings
 - Milestone review workshops
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7. MINIMUM QUALIFICATIONS

To be considered, proposers must:

- Be authorized to do business in Louisiana
 - Demonstrate experience with long-range financial modeling
 - Demonstrate infrastructure or capital planning experience
 - Demonstrate public-sector or quasi-governmental experience
 - Demonstrate capacity to complete work within required timeline
 - Submit all required proposal documentation
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8. PROPOSAL SUBMISSION FORMAT

Proposals shall be organized as follows:

- Tab 1: Executive Summary
- Tab 2: Firm Qualifications
- Tab 3: Relevant Experience
- Tab 4: Technical Approach & Methodology
- Tab 5: Key Personnel
- Tab 6: Organizational Capacity & Current Workload
- Tab 7: CPM Work Plan & Schedule
- Tab 8: Data Governance & Validation Approach
- Tab 9: Example Deliverables / Model Outputs
- Tab 10: Stakeholder Engagement Approach
- Tab 11: Pricing
- Tab 12: References
- Tab 13: Exceptions

Proposals may be submitted using either of the methods listed below and must be received no later than July 15, 2026, at 4:00 PM (Central Time).

Method 1 - Electronic Submission by Email

Proposals shall be submitted electronically in searchable PDF format no later than July 15, 2026, at 4:00 PM (Central Time).

Electronic proposals shall be submitted by email to:

Lawrence Williams
Senior Project Manager
lwilliams@slfpae.gov

Method 2 – Electronic Submission by USB Drive

Proposers may also submit one (1) electronic copy of their proposal on a USB drive delivered in person to:

Southeast Louisiana Flood Protection Authority – East
6920 Franklin Avenue
New Orleans, Louisiana 70122

Proposals received after the stated deadline will not be considered.

Paper copies are not required unless specifically requested by the Authority during the evaluation process.

9. EVALUATION CRITERIA

The Authority will evaluate proposals based on responsiveness, qualifications, technical approach, and overall value.

9.1 Evaluation Criteria and Weights

Criterion	Weight
Relevant Experience	25%
Technical Approach & Project Understanding	25%
Key Personnel	15%
Project Schedule & Ability to Meet Timeline	15%
Cost / Overall Value	20%

9.2 Evaluation Criteria Definitions

Relevant Experience (25%)

The Authority will evaluate the proposer’s demonstrated experience with projects of similar scope and complexity, including:

- Long-range financial modeling

- Infrastructure capital planning and lifecycle analysis
- Public-sector or quasi-governmental engagements
- Experience integrating financial and infrastructure considerations

Greater weight may be given to experience that reflects successful delivery of data-driven, decision-support tools, not solely narrative strategic plans.

Technical Approach & Project Understanding (25%)

The Authority will evaluate the proposer's understanding of the project and the quality, clarity, and practicality of the proposed approach, including:

- Methodology for developing a 50-year capital and financial model
- Approach to integrating infrastructure planning, cost assumptions, and financial projections
- Ability to translate complex data into a usable, decision-support framework
- Consideration of revenue dynamics, including millage-based funding and financial sustainability

The Authority will place particular emphasis on the proposer's ability to integrate infrastructure planning and financial modeling into a cohesive and practical framework.

Proposers are encouraged to demonstrate multidisciplinary capabilities, including through team structures or partnerships, where appropriate.

Additional consideration may be given to proposals demonstrating capabilities related to the Optional Advisory Services identified in Section 14, including annual model recalibration, strategic plan updates, board workshop facilitation, financial scenario updates, and capital prioritization support. Proposers that demonstrate the ability to provide ongoing advisory, implementation, and long-term strategic support services may receive more favorable scoring under this criterion.

Key Personnel (15%)

The Authority will evaluate the qualifications, experience, and availability of key personnel assigned to the project, including:

- Relevant experience in financial modeling, infrastructure planning, and public-sector advisory
- Roles and responsibilities of each team member
- Demonstrated ability to deliver similar work

Consideration may be given to the balance and integration of expertise across disciplines.

Project Schedule & Ability to Meet Timeline (15%)

The Authority will evaluate the proposer's ability to deliver Phase 1 services within the Authority's desired accelerated timeframe, including:

- Realism and clarity of the proposed schedule
- Identification of key milestones and deliverables
- Understanding of project dependencies and risks
- Alignment of staffing and approach with the proposed timeline

Preference may be given to proposals that demonstrate the ability to deliver high-quality results within the required timeframe, supported by clear and credible assumptions.

Cost / Overall Value (20%)

The Authority will evaluate the total proposed cost in relation to the scope of services and overall value provided, including:

- Clarity and completeness of pricing
- Alignment between proposed approach and cost
- Appropriateness of level of effort

The Authority is not obliged to select the lowest cost proposal and will consider overall value, including technical merit and ability to deliver results.

The Authority reserves the right to:

- Conduct interviews
 - Request clarifications
 - Request best-and-final offers
 - Negotiate scope and fees
 - Reject any or all proposals
 - Award in whole or in part
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10. INTERVIEW REQUIREMENTS

Shortlisted firms may be required to participate in interviews.

Interviews may evaluate:

- Executive communication capability
 - Technical understanding
 - Facilitation approach
 - Schedule realism
 - Team integration
 - Public-sector experience
 - Strategic planning methodology
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11. PROCUREMENT COMMUNICATIONS

All communications related to this procurement shall be directed solely to the designated Single Point of Contact.

Unauthorized communications with:

- Board members
- Authority employees
- Selection Committee members

regarding this procurement may result in disqualification.

12. QUESTIONS & ADDENDA

Questions must be submitted in writing by the deadline identified in the procurement schedule.

Responses and addenda shall be issued in writing.

The Authority reserves the right to modify the solicitation through written addenda.

13. CONTRACT STRUCTURE

The Authority anticipates utilizing a milestone-based payment structure tied to deliverables.

Potential milestone categories may include:

- Project kickoff
- Baseline assessment completion
- Draft model delivery

- Scenario analysis completion
 - Final model delivery
 - Draft Strategic Plan
 - Final Strategic Plan
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14. OPTIONAL ADVISORY SERVICES

The Authority may negotiate optional advisory or task-order services including:

- Annual model recalibration
 - Strategic Plan updates
 - Board workshop facilitation
 - Financial scenario updates
 - Capital prioritization support
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15. GENERAL TERMS & CONDITIONS

- Proposal preparation costs are sole responsibility of proposer
 - Proposals may be subject to Louisiana Public Records Law
 - The selected consultant shall execute a formal agreement with the Authority
 - The Authority reserves the right to terminate negotiations or contracts
 - The Authority reserves the right to reject any or all proposals
 - The Authority reserves the right to waive informalities
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16. PROCUREMENT SCHEDULE

The Authority anticipates utilizing the following procurement schedule. The Authority reserves the right to modify these dates through written addenda.

Milestone	Date
RFP Issued	June 5, 2026
Deadline for Written Questions	June 15, 2026 – 4:00 PM (Central)
Responses to Questions / Addenda Posted	June 23, 2026 – 4:00 PM (Central)
Proposal Submission Deadline	July 15, 2026 – 4:00 PM (Central)
Evaluation Committee Review Period	July 16 – July 31, 2026

Milestone	Date
Shortlist Notification (If Applicable)	Week of August 3, 2026
Interviews / Presentations (If required)	Week of August 10, 2026
Selection Recommendation	August 2026 Board Cycle
Anticipated Contract Negotiations	August – September 2026
Anticipated Notice to Proceed	September 2026

The Authority reserves the right to revise the procurement schedule at its discretion.

APPENDIX A – REQUIRED CERTIFICATIONS

A1. Mandatory Certifications (Pass/Fail)

Proposer Name (legal): _____

Authorized Signatory: _____

Title: _____

Date: _____

Certification	Yes/No	Notes / Attachment Ref.
Authorized to do business in the State of Louisiana		
Firm has experience in long-range financial modeling		
Firm has experience in infrastructure or capital planning		
Firm is capable of delivering services within required timeline		
Firm has provided all required proposal documentation		

Certification	Yes/No	Notes / Attachment Ref.
Firm agrees to provide a fully transparent and transferable model		

A2. Proposer Profile

- Legal name and primary office location
- Louisiana presence (if applicable)
- Years in business
- Description of services offered
- Organizational structure

A3. References

Proposers shall provide a minimum of two (2) references for projects of similar scope and complexity, preferably for public-sector clients.

References may be provided as an attachment or within the proposal, but must include the following information for each reference:

- Organization name
- Contact name and title
- Phone number and email address
- Description of services provided
- Duration of engagement (including start and end dates)

Proposers are encouraged to include references that demonstrate experience with:

- Long-range financial modeling
- Infrastructure or capital planning
- Public-sector or quasi-governmental organizations
- Louisiana business authorization
- Insurance certifications
- Conflict of interest disclosures

- Debarment certifications
- Non-collusion affidavit
- Public records acknowledgement

APPENDIX B – PRICING FORMS (Complete and Return)

Proposers must provide clear, itemized pricing. Lump sum pricing is preferred.

Phase	Description	Lump Sum Fee	Notes / Assumptions
Phase 1	50-Year Capital & Financial Model	\$	
Phase 2 (Optional)	Strategic Plan Development	\$	
Additional Services (If any)		\$	
Hourly Rates (If applicable)		\$	

B1. Pricing Assumptions

Please provide responses to the following:

1. What assumptions are included in your pricing?
2. What services or items are NOT included in your pricing?
3. Pricing validity period (minimum: 60 days):

4. Any conditions or escalation factors:

APPENDIX C – AVAILABLE DATA SOURCES

The Authority has developed and/or maintains the following data sources to support this effort. These materials will be made available to the selected firm:

- 50-Year Lifecycle Cost Models
- Future Project Lists (levee lifts, major maintenance, dewatering)
- Millage Roll-Forward and Revenue Projections
- Current Reserve and Investment Balances
- Capital Improvement Plans
- USACE - Lake Pontchartrain and Vicinity General Re-evaluation Report
- USACE - Lake Pontchartrain and Vicinity (LPV) Project Future Levee Lifts
- Asset Condition and Maintenance Data
- Organizational and Workforce Information

Note to Proposers

The Authority does not expect proposers to develop these datasets from scratch, but rather to compile, validate, integrate and analyze these data sources into a unified modeling framework.

Proposers should describe their approach to working with existing data, identifying gaps, and ensuring data reliability.

APPENDIX D – PUBLIC NOTICE – REQUEST FOR PROPOSALS – Integrated 50-Year Capital & Financial Modeling Services

Notice is hereby given that the Southeast Louisiana Flood Protection Authority–East, a political subdivision of the State of Louisiana, is soliciting proposals from qualified firms to provide professional services for development of a 50-year capital and financial modeling framework, with optional support for Strategic Plan development.

Proposals will be received electronically by July 15, 2026, at 4:00 PM (Central Time). Proposals received after the deadline stated will not be considered.

Lawrence E. Williams

lwilliams@slfpae.gov

504-286-3188

or by visiting: <https://www.floodauthority.org/business/procurement>

A complete RFP package may be obtained:

- by email request to Lawrence Williams at lwilliams@slfpae.gov
- by visiting: <https://www.floodauthority.org/business/procurement>, which is the Authority’s website under the Business tab – Procurement
- or in person at: **6920 Franklin Avenue, New Orleans, LA 70122**

Questions must be submitted in writing to lwilliams@slfpae.gov no later than June 15, 2026, at 4 PM. Responses and any addenda will be posted on the Authority’s website. All submitted questions, along with the Authority’s responses, will be posted on the Authority’s website no later than 4 PM (Central Time) on June 23, 2026.

The Southeast Louisiana Flood Protection Authority–East reserves the right to reject any or all proposals, waive informalities, and select the proposal deemed to be in the best interest of the Authority.

By order of the Board of the Southeast Louisiana Flood Protection Authority–East

/s/Lawrence E. Williams

Senior Project Manager